Punj Lloyd Ltd

Gorporate Office I, 78 Institutional Area, Sector 32, Gurgaon 122 001, India T $+91\ 124\ 262\ 0123$ F $+91\ 124\ 262\ 0111$ www.punjlloyd.com



14.02.2014

National Stock Exchange of India Limited

Exchange Plaza Bandra Kurla Complex Bandra (East) Mumbai – 400051 **BSE Limited**

Department of Corporate Services

25th Floor P J Towers Dalal Street Mumbai – 400001

Symbol: PUNJLLOYD

Scrip Code: 532693 / Scrip ID: PUNJLLOYD

Dear Sir/Madam,

Re: Board Meeting held on 14.02.2014 - Unaudited Financial Results for the Quarter ended 31.12.2013

Pursuant to Clause 41 of the Listing Agreement, we are enclosing herewith the Statement of Unaudited Financial Results (Consolidated and Standalone) for the Quarter ended 31.12.2013, in the prescribed format, as approved and taken on record by the Board of Directors in their meeting held today. The copies of the published results would be sent to you in due course.

The above is for your information and record.

Thanking You,

Yours faithfully For Punj Lloyd Limited

Dinesh Thairani

Group President - Legal and Company Secretary

NB

Encl.: 1. As Above

2. Press Release for the Quarterly Results (December 2013)



Punj Lloyd Ltd

Corporate Office I, 78 Institutional Area, Sector 32, Gurgaon 122 001, India T +91 124 262 0123 F +91 124 262 0111 www.punjlloyd.com



14.02.2014

National Stock Exchange of India Limited

Exchange Plaza Bandra Kurla Complex Bandra (East) Mumbai – 400051 **BSE Limited**

Department of Corporate Services 25th Floor P J Towers Dalal Street Mumbai – 400001

Symbol: PUNJLLOYD

Scrip Code: 532693 / Scrip ID: PUNJLLOYD

Dear Sir/Madam,

Re: Limited Review Report on Unaudited Financial Results for the Quarter ended 31,12,2013

Pursuant to Clause 41 of the Listing Agreement, we are enclosing herewith the Limited Review Report of the Statutory Auditors of the Company on the Unaudited Financial Results (Consolidated and Standalone) for the Quarter ended 31st December 2013.

The above is for your information and record.

Thanking You,

Yours faithfully For Punj Lloyd Limited

Dinesh Thairani

Group President - Legal and Company Secretary

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Punj Lloyd Limited Registered Office: Punj Lloyd House, 17-18 Nehru Place, New Delhi 110 019 Statement of unaudited results for the quarter and nine months ended December 31, 2013 (All amounts are in Lacs of INR, unless otherwise stated)

Part I

| | | Consolidate | d | | | |
|---|--------------------|------------------|--------------------|--|--------------|---|
| | Three months ended | | Nine months ended | | Year ended | |
| | December 31, | September 30, | December 31, | December 31, | December 31, | March 31, 2013 |
| Particulars | 2013 | 2013 | 2012 | 2013 | 2012 | |
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (audited) |
| Income from operations | | | | | | 1 1 10 010 |
| Net sales/income from operations | 271,076 | 286,059 | 277,529 | 857,161 | 821,017 | 1,140,818 |
| Other operating income | 6,333 | 27,103 | 10,572 | 22,919 | 21,499 | 30,923 |
| Total income from operations | 277,409 | 313,162 | 288,101 | 880,080 | 842,516 | 1,171,741 |
| Expenses | | - | | , in the same of t | | |
| Cost of material consumed | 100,280 | 113,035 | 101,617 | 304,528 | 248,668 | 351,872 |
| Contractor charges | 75,521 | 75,429 | 62,846 | 220,071 | 201,436 | 293,159 |
| Employee benefit expense | 37,389 | 41,995 | 42,222 | 120,358 | 129,021 | 168,364 |
| Depreciation and amortisation expense | 10,038 | 9,207 | 8,809 | 27,932 | 27,468 | 35,351 |
| Other expenses | 49,788 | 51,649 | 52,303 | 162,969 | 174,508 | 243,326 |
| Total expenses | 273,016 | 291,315 | 267,797 | 835,858 | 781,101 | 1,092,072 |
| | | · · | | | | |
| Profit from operations before other income, | | | -0.704 | 44 222 | 61,415 | 79,669 |
| finance costs and exceptional items | 4,393 | 21,847 | 20,304 | 44,222 | 1.050 | 2,530 |
| Other income | 1,528 | 317 | 27.8 | 4,426 | 1,050 | 2,550 |
| Profit from ordinary activities before | | | | 40.749 | 62,465 | 82,199 |
| finance costs and exceptional items | 5,921 | 22,164 | 20,582 | 48,648 | 58,503 | 78,077 |
| Finance costs | 20,341 | 21,506 | 19,829 | 61,412 | 30,303 | , |
| Profit / (Loss) from ordinary activities | | | 7.53 | (12.764) | 3,962 | 4,122 |
| before exceptional items | (14,420) | 658 | 753 | (12,764) | 3,902 | |
| Exceptional items | - | - | .* | - | _ | |
| Profit / (Loss) from ordinary activities | | | # P A | (12,764) | 3,962 | 4,122 |
| before tax | (14,420) | 658 | 753 | 1,823 | 8,115 | 7,030 |
| Tax expense | (398) | 434 | 841 | (14,587) | (4,153) | (2,908 |
| Net Profit / (Loss) for the period | (14,022) | 224 | (88) | (14,567) | 310 | 407 |
| Share of profit of associates | 572 | 158 | 794 | (2,795) | 1,591 | 1,780 |
| Minority interest | (498) | (7,090) | 171 | (2,193) | 1,571 | -, |
| Net Profit / (Loss) after taxes, minority | | | 055 | (16,615) | (2,252) | (721 |
| interest and share of profit of associates | (13,948) | (6,708) | 877 | (10,013) | (22,22,2) | (|
| Paid-up equity share capital (face value of Rs. | | | | 6.640 | 6,642 | 6,642 |
| 2 each) | 6,642 | 6,642 | 6,642 | 6,642 | 0,042 | 276,525 |
| Reserves excluding revaluation reserves | } | | | | | |
| Earnings per share | | (0.00) | 0.26 | (5.00) | (0.68) | (0.22 |
| Basic (in Rs.) | (4.20) | (2.02) | 0.26 | (5.00) | (0.68) | (0.22 |
| Diluted (in Rs.) | (4.20) | (2.02) | | (Not annualised) | | (Annualised |
| | (Not annualised) | (Not annualised) | (INOL MITTUALISCU) | (110t amidansou) | (4.34 44 | |

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| Standalone | | | | | | |
|---|--|--|------------------|------------------------|------------------------|------------------|
| | Three months ended | | | Nine mont | Year ended | |
| | December 31, | September 30, | December 31, | December 31, | December 31, | March 31, |
| Particulars | 2013 | 2013 | 2012 | 2013 | 2012 | 2013 |
| rangemais | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (audited) |
| Income from operations | | | İ | | 500 110 | 051 064 |
| Net sales/income from operations | 203,832 | 198,272 | 197,923 | 628,155 | 590,110 | 851,864 |
| Other operating income | 644 | 26,180 | 7,441 | 23,151 | 16,979 | 20,535 |
| Total income from operations | 204,476 | 224,452 | 205,364 | 651,306 | 607,089 | 872,399 |
| Expenses | and the second of the second o | . According to the state of the | | 0.00 0.71 | 197,471 | 282,949 |
| Cost of material consumed | 87,245 | 96,667 | 79,637 | 259,071 | 155,756 | 229,423 |
| Contractor charges | 48,734 | 53,045 | 48,399 | 159,167 | | 95,438 |
| Employee benefit expense | 20,233 | 23,297 | 23,701 | 65,262 | 72,509 17,313 | 22,788 |
| Depreciation and amortisation expense | 6,698 | 5,783 | 5,614 | 17,936 | , i | 172,993 |
| Other expenses | 24,386 | 27,296 | 31,258 | 96,119 | 112,726 | 803,591 |
| Total expenses | 187,296 | 206,088 | 188,609 | 597,555 | 555,775 | 803,371 |
| Profit from operations before other income, finance costs and exceptional items Other income | 17,180 1,381 | 18,364 . 793 | 16,755 421 | 53,751 2,580 | 51,314 1,147 | 68,808 2,158 |
| Profit from ordinary activities before | 2,2 | | | | | |
| finance costs and exceptional items | 18,561 | 19,157 | 17,176 | 56,331 | 52,461 | 70,966 |
| Finance costs | 18,395 | 18,907 | 16,762 | 55,170 | 50,164 | 67,953 |
| Profit from ordinary activities before exceptional items | 166 | 250 | 414 | 1,161 | 2,297 | 3,013 |
| Exceptional items | - | - | - | 1,161 | 2,297 | 3,013 |
| Profit from ordinary activities before tax | 166 | 250 | 414 125 | 385 | 819 | 1,051 |
| Tax expense | 45 | 90 | | 776 | 1,478 | 1,962 |
| Net Profit for the period | 121 | 160 | 289 | 770 | 1,1,0 | , |
| Paid-up equity share capital (face value of Rs. 2 each) Reserves excluding revaluation reserves | 6,642 | 6,642 | 6,642 | 6,642 | 6,642 | 6,642 377,819 |
| Earnings per share | | | | 6.77 | 0.45 | 0.59 |
| Basic (in Rs.) | 0.04 | 0.05 | 0.09 | 0.23 | 0.45 | 0.59 |
| Diluted (in Rs.) | 0.04 | 0.05 | 0.09 | 0.23 | 0.45 | (Annualised) |
| Diffice (iii Ko.) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Annuanseu) |

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Part II

| A. PARTICULARS OF SHAREHOLDING | Three months ended | | Nine months ended | | Year ended | |
|---|----------------------|-----------------------|----------------------|----------------------|----------------------|----------------------|
| D. C. L. | December 31, 2013 | September 30, 2013 | December 31, 2012 | December 31, 2013 | December 31, 2012 | March 31, 2013 |
| Particulars 1. Public shareholding Number of shares Percentage of shareholding | 208,472,762 62.77 | 208,472,762 62.77 | 208,715,420 62.85 | 208,472,762 62.77 | 208,715,420 62.85 | 208,738,905 62.86 |
| Promoters and promoter group shareholding Pledged / Encumbered Number of shares | 7,700,000 | 7,700,000 | 4,600,000 | 7,700,000 | 4,600,000 | 5,500,000 |
| Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 6.23 | 6.23 | 3.73 | 6.23 | 3.73 | 4.46 |
| -Percentage of shares (as a % of the total share capital of the Company) | 2.32 | 2.32 | 1.39 | 2.32 | 1.39 | 1.66 |
| b) Non-encumbered -Number of shares | 115,922,983 | 115,922,983 | 118,780,325 | 115,922,983 | 118,780,325 | 117,856,840 |
| -Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 93.77 | 93.77 | 96.27 | 93.77 | 96.27 | 95.54 |
| -Percentage of shares (as a % of the total share capital of the Company) | 34.91 | 34.91 | 35.76 | 34.91 | 35.76 | 35.48 |

| B. The status of Investor complaints received by the Company is as follows: | Pending as on | Received | Disposed off | Pending as on |
|---|---------------|------------|--------------|---------------|
| | October 01, | during the | during the | December 31, |
| | 2013 | quarter | quarter | 2013 |
| Particulars No of complaints | Nil | 5 | 5 | Nil |

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- 1. The above unaudited financial results for the quarter and nine months ended December 31, 2013 were subject to a limited review by the auditors of the Company and reviewed and recommended by the Audit Committee and thereafter approved by the Board of Directors at their board meeting held on February 14,
- 2. As on December 31, 2013, out of total 4,000,000 stock options under ESOP 2005, 3,217,445 and 771,040 stock options had been granted to the eligible employees on November 17, 2005 and May 10, 2006 respectively. The stock options vested in the ratio of 10%, 20%, 30% and 40% at the end of one, two, three and four years respectively from the date of grants. Till December 31, 2013, the total stock options exercised under ESOP 2005 were 1,027,240. As on December 31, 2013, no stock options are in force as the vesting period of the same has expired.
- 3. As on December 31, 2013, out of total 5,000,000 stock options under ESOP 2006, 1,491,050; 30,000; 40,000; 30,000; 30,000 and 30,000 stock options had been granted to the eligible employees on October 30, 2006, September 27, 2007, May 30, 2008, March 30, 2009, January 22, 2010 and August 03, 2010 respectively. The stock options vested in the ratio of 10%, 20%, 30% and 40% at the end of one, two, three and four years respectively from the date of grant. Till December 31, 2013, the total stock options exercised under ESOP 2006 were 217,135. As on December 31, 2013, no stock options are in force as the vesting period of the same has expired.
- 4. There had been certain cost over-runs amounting to Rs. 73,867 lacs, arising due to design changes and consequent changes in the scope of work on Heera Development project with Oil and Natural Gas Corporation Limited. Due to the said reasons certain differences and dispute arose between both the parties and several rounds of discussions were held to explore the possibility of amicable resolution of the dispute mutually. In pursuant to it, the matter has now been referred to a new Outside Expert Committee. The Company, based on the developments so far in the said matter, is confident of a satisfactory settlement of the disputes and recovery of the said amount. Accordingly, no adjustments have been considered necessary in these financial results. The auditors of the Company have expressed an emphasis on this matter in their report on standalone and consolidated financial results for the quarter ended December 31, 2013 and standalone and consolidated financial statements for the year ended March 31, 2013.
- 5. The auditors of the Company in their report on standalone and consolidated financial results for the quarter ended December 31, 2013 and standalone and consolidated financial statements for the year ended March 31, 2013 have invited attention to deductions made / amount withheld by some customers aggregating to Rs. 5,391 lacs. The management is taking appropriate steps for recovery of these deductions / withheld amounts and believes that these amounts are fairly stated.
- 6. During the current quarter, Punj Lloyd Pte Limited, a Singapore based wholly owned subsidiary of the Company, has sold its entire shareholding in Olive Group Capital Limited.
- 7. The Company's business activity falls within a single business segment i.e. Engineering and Construction.
- 8. Tax expenses are net of deferred tax effects and minimum alternative tax credit.
- 9. Other operating income includes exchange differences (net).
- 10. Previous quarters / nine months / year's figures have been regrouped / re-arranged wherever necessary to conform to the current quarter's presentation.

For and on behalf of the Board of Directors of Punj Lloyd Limited

Place: Gurgaon

Date: February 14, 2014

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tul Punj

Chairman

21st Floor, DLF Square Jacaranda Marg, DLF Phase II Gurgaon 122002 India

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Review Report

To the Board of Directors of Punj Lloyd Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ("the Statement") of Punj Lloyd Limited ("the Company"), its subsidiaries, associates and joint ventures (collectively referred to as "the Group") for the quarter ended 31 December, 2013 and the year to date results for the period 1 April, 2013 to 31 December, 2013 except for the disclosures regarding Public Shareholding' and Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above and upon consideration of reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards, as notified under the Companies (Accounting Standards) Rules, 2006 (as amended) as per the Companies Act, 1956 read with the General Circular 15/2013 dated 13 September, 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



- Without qualifying our opinion, we draw attention to
 - note 4 to the financial results, regarding recoverability of amounts aggregating to Rs. 73,867 lacs which are subject matter of conciliation. Pending ultimate outcome of the matter which is presently unascertainable, no adjustments have been made in the accompanying financial results.
 - b) note 5 to the financial results in respect of deductions made/ amount withheld by some customers aggregating to Rs 5,391 lacs which are being carried as trade receivables. These amounts are outstanding due to dispute with the customers and presently the ultimate outcome of these disputes cannot be determined, however since the Company is of the view that these amounts are recoverable, no provision is required against the same.
- We did not review the interim financial results of certain branches, subsidiaries, associates and joint ventures (including un-incorporated joint venture), included in the Statement, whose interim financial results reflect total revenues (net of eliminations) of Rs 195,209 lacs and Rs 573,807 lacs for the quarter and nine months ended 31 December, 2013. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us by the management and our report in respect thereof is based solely on the review reports of such other auditors. Our review report is not qualified in respect of this matter.

Walker, Chandrek LC

For Walker, Chandiok & Co

Chartered Accountants

Firm Registration No: 001076N

per David Jones

Partner

Membership No. 098113

Place: Gurgaon

Date: 14 February, 2014

21st Floor, DLF Square Jacaranda Marg, DLF Phase If Gurgaon 122002 India

T +91 124 462 8000 F +91 124 462 8001 E GURGAON@in.gt.com

Review Report

To the Board of Directors of Puni Lloyd Limited

- 1. We have reviewed the accompanying statement of unaudited unconsolidated financial results ("the Statement") of Punj Lloyd Limited ("the Company") for the quarter ended 31 December, 2013 and the year to date results for the period 1 April, 2013 to 31 December, 2013, except for the disclosures regarding Public Shareholding' and Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above and upon consideration of reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards, as notified under the Companies (Accounting Standards) Rules, 2006 (as amended) as per the Companies Act, 1956 read with the General Circular 15/2013 dated 13 September, 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement, including the manner in which it is to be disclosed, or that it contains any material misstatement.



- 4. Without qualifying our opinion, we draw attention to
 - a) note 4 to the financial results, regarding recoverability of amounts aggregating to Rs. 73,867 lacs which are subject matter of conciliation. Pending ultimate outcome of the matter which is presently unascertainable, no adjustments have been made in the accompanying financial results.
 - b) note 5 to the financial results in respect of deductions made/ amount withheld by some customers aggregating to Rs 5,391 lacs which are being carried as trade receivables. These amounts are outstanding due to dispute with the customers and presently the ultimate outcome of these disputes cannot be determined, however since the Company is of the view that these amounts are recoverable, no provision is required against the same.
- 5. We did not review the interim financial results of certain branches, and an unincorporated joint venture, included in the Statement, whose interim financial results reflect total revenues (net of eliminations) of Rs 104,487 lacs and Rs 268,538 lacs for the quarter and nine months ended 31 December, 2013. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us by the management and our report in respect thereof is based solely on the review reports of such other auditors. Our review report is not qualified in respect of this matter.

For Walker, Chandiok & Co

Chartered Accountants

Firm Registration No: 001076N

per David Jones

Partner

Membership No. 098113

Place: Gurgaon

Date: 14 February, 2014



Press Release

Punj Lloyd Group announces Q3 FY2014 results

Consolidated total income in Q3 FY2014 stands at INR 2,789 crores

Strong order backlog at INR 18,852 crores

New Delhi, February 14, 2014: Punj Lloyd Group, the diversified engineering, procurement and construction conglomerate, announced its financial results for the third quarter ended December 31, 2013 at the meeting of its Board of Directors today.

Financial Highlights

| | Three mon | ths ended | Nine months ended | | |
|------------------------|--------------|--------------|-------------------|--------------|--|
| | Dec 31, 2013 | Dec 31, 2012 | Dec 31, 2013 | Dec 31, 2012 | |
| Gross Income | 2,059 | 2,058 | 6,539 | 6,082 | |
| EBIDTA | 253 | 228 | 743 | 698 | |
| Profit before Taxes | 2 | 4 | 12 | 23 | |

(INR in crores)

Consolidated

| | Three mon | ths ended | Nine months ended | | |
|---------------|--------------|--------------|-------------------|--------------|--|
| | Dec 31, 2013 | Dec 31, 2012 | Dec 31, 2013 | Dec 31, 2012 | |
| Gross Income | 2,789 | 2,884 | 8,845 | 8,436 | |
| EBIDTA | 160 | 294 | 766 | 899 | |
| Profit before | (144) | 8 | (128) | 40 | |
| Taxes | | | | | |

Speaking on the occasion, Atul Punj, Chairman – Punj Lloyd Group said, "While the environment continues to be challenging, initiatives and developments at Punj Lloyd make us cautious but optimistic about the future. With Director and Group CEO, J P Chalasani at the helm, Group operations will strengthen with a focus on project earnings. We will continue to pursue new markets with special focus on MRT and railways. Encouragingly, our project in Libya has recommenced and we have begun to receive some payments. Additionally, we have taken several steps towards making Punj Lloyd a more lean, efficient and responsive organisation. I am confident of the macro environment gradually improving and as it does, I am equally confident that Punj Lloyd under the able stewardship of Mr Chalasani and a highly capable management team, is well positioned to leverage the opportunities that unfold.





The Group's order backlog stands at Rs. 18,852 crore. The order backlog is the value of unexecuted orders on December 31, 2013 plus new orders received after that date.

About Punj Lloyd:

Punj Lloyd (BSE SCRIP ID: PUNJLLOYD, NSE SYMBOL: PUNJLLOYD) is a diversified international conglomerate offering EPC services in Energy and Infrastructure along with engineering and manufacturing capabilities in the Defence sector. The second largest engineering and construction company in India, Punj Lloyd has operations spread across 22 countries, a mix across the Middle East, Africa, the Caspian, Europe, Asia Pacific and South Asia.

With a turnover of US \$2.06 billion, the Group's three brands - Punj Lloyd and PL Engineering headquartered in India and Sembawang Engineers & Constructors in Singapore, each with its own subsidiaries and joint ventures, converge to offer complementary services, rich experiences and best practices from across the globe. The Group has 21,000 skilled multicultural workforce worldwide. Known for its capabilities in delivering mega projects 'on time,' thereby ensuring repeat customers, the Group delivers reliable, high-quality solutions for global infrastructure always ensuring integrity, safety and sustainability.

For further information, please contact:-

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Punj Lloyd

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